

Joseph Inwald

President

Inwald Consulting Services, Inc.

Joe Inwald's firm, Inwald Consulting Services, Inc. provides strategic and tactical advice related to insurance risk transfer. Substantial projects have been completed in the context of HPL, PL, MCL, other professional, general, D&O, EPLI, & health benefits stop loss product development and program management engagements. P & C Broker and Insurer performance reviews, to assist in selection processes (e.g., RFP's inclusive of defining performance metrics for insertion into Agreements), and the provision of ongoing support of risk management programs are also an important part of the practice. Helping insurers and healthcare providers develop & implement products and programs that allow them to create and maintain a competitive advantage and to better serve their clients is a core competence of the practice. Substantial work has been completed in close collaboration with the leading Actuarial firms serving mutual clients. Financial modeling and other related quantitative skills have also been applied in the context of product development, corporate formations, and M & A activities.

Experience as a practicing corporate healthcare attorney, as hospital administrator, as well as executive service at a leading P & C insurer, at a catastrophic care manager, and at a National insurance broker have allowed him to bring unique expertise to his projects & consulting clients for more than 20 years. At the Wharton School he received dual degrees in Health Care Administration & Organizational Design. He earned his JD from the University of Michigan Law School and received his CPCU while working at Johnson & Higgins. Mr. Inwald taught Business Law at the University of Detroit Mercy, and served as faculty at various law schools, seminars and professional conferences. He has spoken to numerous groups of healthcare providers and insurers on various topics related to risk transfer, product development, and joint ventures.