

Sarah M. Dore, CPCU

**Senior Vice President
AVRECO**

Sarah Dore specializes in creating real solutions for retail insurance agents with medical malpractice insurance clients. She has put together medical professional products and programs for a variety of healthcare organizations. She also assists in the formation of captive medical malpractice insurance programs for physician groups and hospitals. She has consulted on the evaluation and formation of several medical professional insurance and alternative risk financing programs countrywide.

Prior to joining AVRECO, Sarah was an independent insurance consultant, specializing in assisting insurance companies, brokers and agents and healthcare providers with their strategic planning, underwriting, marketing and product development initiatives for their medical professional liability insurance business. She has also served as the rate survey editor for Medical Liability Monitor, an independent newsletter focused on medical malpractice insurance trends and issues. She is a frequent speaker at insurance industry and healthcare industry events.

Sarah began her career with CNA Insurance in the claim department. She joined CNA's Professional Liability Division and progressed through various underwriting and marketing technical and managerial positions. Sarah joined Continental Insurance Healthcare in 1992 as Vice President and Underwriting Director. She was named President in 1994. After leaving Continental in 1995, she joined Travelers Insurance to head their healthcare professional liability department. She left her position at Travelers as Vice President in 1998. Sarah joined Kemper as Sr. Vice President for Kemper Professional Healthcare, leaving in 2000 to pursue her consulting practice.

Sarah has a CPCU designation. She holds a Bachelor of Science degree from Iowa State University, Ames, Iowa. She is an active member of PLUS and ASHRM.

AVRECO, part of Risk Placement Services, is a recognized medical professional healthcare specialist and one of the largest insurance wholesalers in the US. AVRECO specializes in insurance, reinsurance and alternative risk financing solutions, primary or excess, for most healthcare providers including dentists, physicians and surgeons, facilities, allied healthcare professionals, and advanced medical technologies countrywide.